

S D C 

**UNIQUE FOR MEDIUM-SIZED
COMPANIES AND CORPORATIONS**

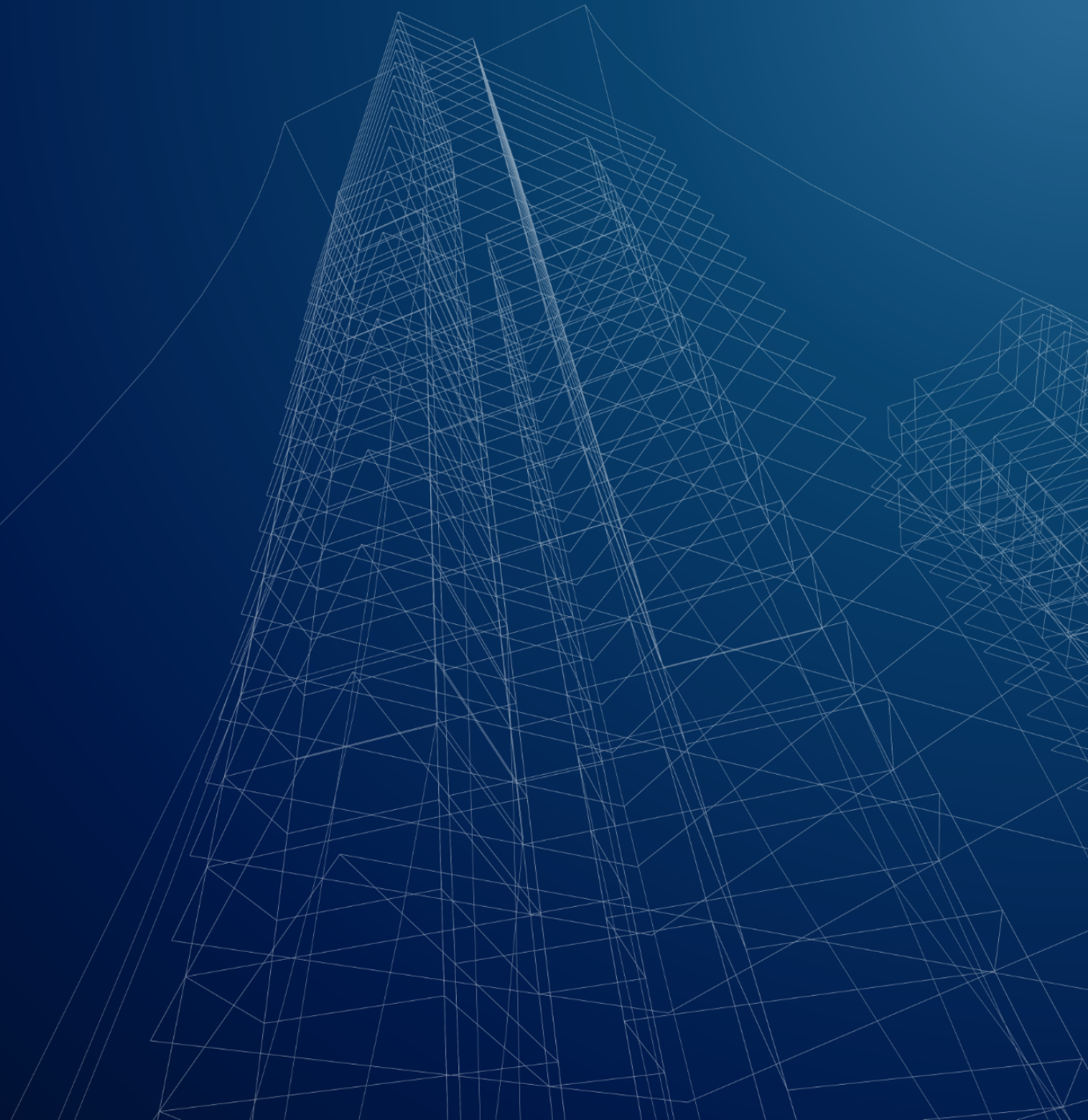
TURNAROUND & BUSINESS TRANSFORMATION

SDC 



2006

Advisory & Interim



INHALT

1

EFFECTIVE ALTRUISM

2

ADDED VALUE

3

CENTER OF EXCELLENCE

4

CONSULTING IN THE FINANCIAL AND SERVICE AREA

5

INDUSTRY EXPERTISE

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REFERENCES

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OUR SPECIALISTS

01.

EFFECTIVE ALTRUISM

SDC is a unique consulting and implementation company that focuses on diversity and inclusion in generational teams.

Through the effective transfer of knowledge between industry veterans and young talents, we create a dynamic working environment.

Our strengths lie in quality and success, with a comprehensive approach from analysis to implementation. Our modular consulting and implementation approach is unique with a 4D model for transparency, which makes fixed prices, daily rates or profit-sharing optional.

02.

ADDED VALUE

During the turnaround, we ensure additive contribution margins.

From the company's own resources - without any loans!

How do we do that?

We are rejuvenating "poor dogs" into "cash cows" again.

In doing so, we use the knowledge from the minds of your employees.

03. CIRCLE OF EXCELENCE

Consulting and support services for emergencies and complex transformation projects.

All SDC partners are Industry Veterans without any consultant past.



04. ADVICE IN THE FINANCIAL AND SERVICE AREA

We offer the complete range of services from turnaround to succession management.

Timely visibility

- Short-term liquidity planning
- Creation of IDW S11
- Going concern forecast

Short-term liquidity procurement

- Short-term support via rapid measures "added value" and "rejuvenation"

Turnaround / Transition

- Preparation of IDW S6 and implementation support
- Integrated result and financial planning
- Assumption of responsibility as
- CRO, CEO, CFO, CIO / CDO, CSO / also in a tax group

Succession processes

- Due diligence & machine valuation
- Coordinated handover of office and/or company
- M&A Processes
- Incumbent

Advisory

- Modular roadmaps
- Optimization of product portfolios and development of innovations
- Relocations CH
- Strategic supplier management
- Management Dashboard

Performance increase

- Top-Line & Triple Bottom Line
- CapEx / OpEx
- Business Development
- Change Management
- Organizational Development
- Processes
- Supply Chain
- Project management
- Digitisation



INDUSTRY EXPERTISE

05. INDUSTRY EXPERTISE

With our partner network, we are at home
in all industries.



CONSUMER GOODS



HEALTH CARE



TRADE / RETAIL



FOOD



MECHANICAL & PLANT
ENGINEERING



ENERGY INDUSTRY



AUTOMOTIVE



LOGISTICS



CONSTRUCTION
INDUSTRY



PRIVATE EQUITY



FINANCIAL INSTITUTIONS



REFERENCES

06. REFERENCES

MECHANICAL AND PLANT ENGINEERING

Turnaround, portfolio optimization
SDC partner as CRO/CEO for the turnaround



PLASTICS PROCESSING HOLDING

100 million turnover, 500 employees

- Advisory :** Price increases, cost consolidation
- Action:** Standardized processes, site consolidation, profit center approach
- Training:** Culture of cost reduction
- Benefits:** Turnaround in 14 months, sustainable growth

[Case studies](#)

06. REFERENCES MEDIUM-SIZED COMPANY (OWNER-MANAGED)

Digitalization, process optimization, quality planning
SDC partner as project coordinator



METAL PROCESSING COMPANY

30 million turnover, 240 employees

- Advisory :** PC-based production workstations with integrated warehouse management system and CIP
- Action:** Lessons Learned Database, Database-Supported Costing and Management Dashboard, Quality Processes
- Training:** Introduction of employees to the software and new processes
- Benefits:** Reduction of manufacturing costs, EBIT from 4% to 16%

06. REFERENCES

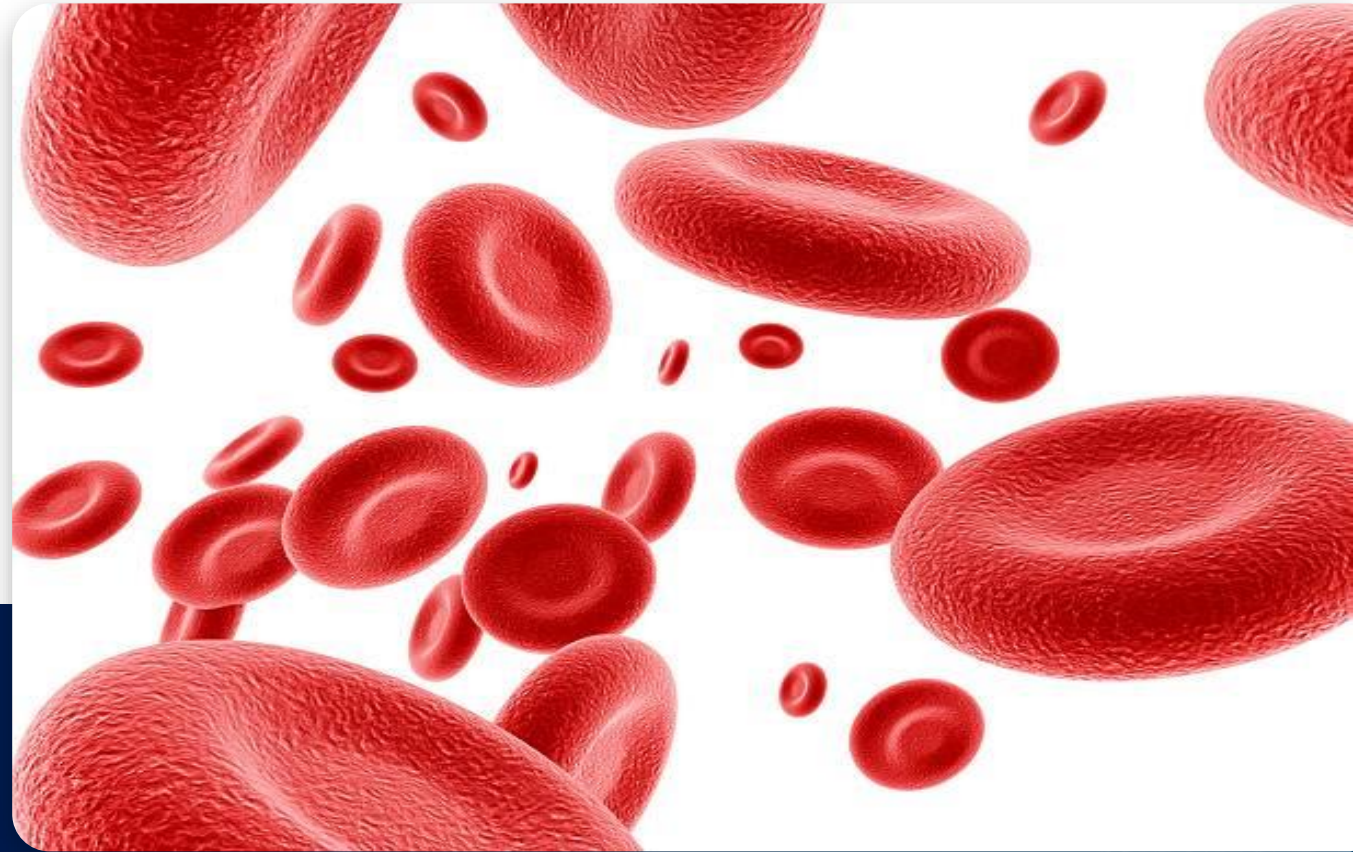
BLOOD DIAGNOSTICS

Operational excellence
SDC partner leads change management

MEDICAL DEVICE MANUFACTURER

23 million turnover, 205 employees

- Advisory :** OPEX and CAPEX optimization, re-engineering, home sampling approach
- Action:** Identification of inefficiencies, implementation of cost-saving measures.
- Training:** Raising awareness of key performance indicators among all employees
- Benefits:** EBIT improvement in six months: from -12% to +8%



06. REFERENCES

MEDIUM-SIZED COMPANIES

HOLDING (Family-run)

Consolidation / restructuring of a business unit
SDC partner as CRO/CEO for turnaround



AUTOMOTIVE INTERIEUR

100/630 million turnover, 500/4600 employees

- Advisory :** Finance and services, ABC analysis: Products, markets and customers on a DB basis
- Action:** Product Portfolio Optimization, Outsourcing, Process Optimization, Operational Excellence, Site Reallocation
- Training:** Culture of cost reduction and optimization in all functions
- Benefits:** Turnaround within 6 months, sustainable growth



TEAM

07. OUR SPECIALISTS

Over 40 experienced problem solvers and industry veterans, from C-level to shop floor.

Interim managers and entire teams guarantee the provision of personnel capacities on demand.

Problem solving through our partner network as swarm intelligence, led by a coordinator reporting directly to you.



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AT 18 LOCATIONS IN THE D-A-CH REGION

S D C 

TURN.AROUND.
CONTROL YOUR CHANCES
OF CHANGE